

The Institute for Leadership and Professional Development (ILPD)

The University of Indianapolis has been serving Indiana Businesses and individuals for almost 60 years by providing a variety of continuing education experiences. ILPD offers new supervisors as well as experienced managers the opportunity for leadership skill development and enhancement. Supervisory Institute and Management Institute have up-to-date content and facilitated discussions of case studies and application of workplace situations. Participants identify their own action plans. Topics included are communication and coaching, performance and motivation, conflict management, delegation, team building, ethics, strategic planning, management styles, and change management.

ILPD offers more than 200 non-credit classes online. For more information on ILPD, visit our website:<http://sal.uindy.edu>.

Comments:

Jack Needham will turn your world upside down... in a good way. Jack's business experience and spiritual curiosity have a lethal impact on old paradigms. If you ask Jack to coach you and/or your employees, you better be ready to open yourself to new realities and shift your old thinking that hasn't worked in the past. I've used Jack to help me and my team, and the outcomes have been nothing short of transformational."

Paul Campbell

- Rolls Royce Corporation

University of Indianapolis

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University of Indianapolis

School for Adult Learning

Institute for Leadership and Professional Development Presents:

The Coaching Clinic®



November 9-10, 2009

Coaching Clinic®

Coaching has emerged as a major trend because it works! Many organizations have adopted “Coaching” as a catch phrase to mean anything from performance improvement and management to delegation skills or even how to deliver criticism! The Coaching Clinic® provides executives, managers and supervisors with a common set of skills and understanding which will be consistent across the business aimed at business and personal performance improvement.

The facilitator for this 2-day program is Jack Needham. Jack, the author of *Stop Fixing, Start Leading!* and *The Zebra Hunter*, is an Executive Coach, Motivational Speaker and Master Trainer who has spent more than 25 years assisting individuals in transforming the way they live their lives. He lives in Indianapolis, Indiana with his wife Janet and their two dogs.

Why the Coaching Clinic®:

How will the Coaching Clinic® benefit your organization:

- Support on-going, just-in-time continuous learning
- Enhance organization-wide communication
- Develop employee competencies necessary for teamwork, leadership and high performance
- Increase creativity
- Enhance employee morale, loyalty and motivation
- Support diversity and provide effective mentoring
- Build a career self-reliant workforce
- Maximize the productivity of valuable human resources

The Coaching Clinic® is the most comprehensive corporate coaching program in terms of application. The program provides a toolbox of skills that managers/leaders can apply to their interactions immediately. Most programs are theoretical with a few listening and feedback skills. This program is much more skill-based with a repertoire of techniques to choose from. Through gaining this skill, leaders, managers or supervisor will know what to do when the “rubber meets the road”. This means increased employee retention and real behavior change in the Coaching Clinic® participants and their employees.

Registration and Cost:

Two-day Coaching Clinic® just \$495. Nov. 9 &10, 2009 at UIndy. Included in price are 16 hours of classroom discussion, workbook and guide, Jack Needham’s book “Stop Fixing Start Leading”, and (2) 30-minute personal coaching sessions with the instructor.

To register contact: Margie May 317-791-5716 , maym@uindy.edu.

Or, Tom Christenberry 317-788-2066, tchristenbe@uindy.edu.



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